

## Mitchell Levy Board Biography



Mr. Levy is recently open to again considering Board directorships. His interests in supporting a company emanate from his core values of integrity, entrepreneurship, leadership, and strategic clarity.

**Target** - Target engagements include companies between \$5M-\$500M in revenue, private or public, in a dynamic industry, with an open management structure in search of growth and innovation.

**Strategic Vision and Foresight** – Mitchell brings to any advisory role an exceptional ability to discern strategic threads and foresee how different elements within an organization intertwine. This rare capability allows him to encourage the organization to not only move in the right direction but also compete in the correct game. Mitchell's proven ability for predicting potential challenges and recognizing issues before they escalate is instrumental in steering an organization to be clear of potential pitfalls. Mitchell's strategic vision is not confined to immediate concerns but extends across various verticals, integrating a cohesive strategy that spans time and space.

One of Mitchell's core contributions is his ability to assess individuals' energy levels and integrity. His innate talent for sensing whether people possess internal and external integrity and are in sync with the organization's values and goals, will aid a company in assessing and optimizing management alignment. This skill enables him to foster a culture of authenticity and accountability, ensuring that the board and management operate with integrity. Additionally, Mitchell's no-nonsense approach allows him to identify and call out any discrepancies quickly, maintaining a transparent and honest environment.

In addition to Mitchell's cultural and management insights he has an extensive and diverse network. He delights in connecting people and resources and creating strategic alliances that drive the organization forward. His ability to tie strategic vision across all verticals and through different time horizons ensures that the organization benefits from a well-rounded and integrated approach. Mitchell's connections span various industries and geographies, providing the board with access to a wide array of opportunities and insights.

In evaluating opportunities, Mitchell looks for environments where he can help shape the strategic direction and act as a *shepherd*, guiding the organization toward its goals. He seeks to bring out the best in those he engages with, particularly the CEO, fellow directors, and other executive team members. His collaborative style promotes a culture of mutual respect and continuous improvement, driving the organization to new heights.

### Notable -

- Chairman of a Board (Audit, Non-Gov, Comp, Strategy committees), Rainmaker Systems, Inc. (NASDAQ-listed).
- Globally recognized credibility expert with hundreds of strategic consulting clients, named #1 Global Eco-Systems Thought Leader by Thinkers360.
- Respected Executive Coach (illustrious career spanning over 35 years in Silicon Valley), named top Executive Coaching Voice by LinkedIn.
- Accomplished Entrepreneur (created twenty businesses, including four Executive Business Programs in Silicon Valley Universities).
- 2x TEDx speaker, published over 750 books, Intl bestselling author of 65 books.